



3600 Lind Avenue SW, Ste 140
Renton, WA 98057
425.336.5800

June 7, 2019

To our Valued Customers and Partners,

Due to the recent updates to import tariffs on certain imported components, Evluma is implementing a temporary surcharge of \$10.00 per unit for all AreaMax product lines. The surcharge is effective on June 14 and will apply to all AreaMax orders received on or after that date. OmniMax is currently unaffected and is not included in this surcharge.

We have been working diligently to modify our supply chain strategy in order to mitigate as much of the current tariff pressure as possible in the short term. However, the outcome of recent trade negotiations and policy decisions have overtaken our efforts.

Our Sales Team and our Sales Representatives will keep you informed of our progress on this activity. We are hopeful that we will be able to reverse some or all of the surcharge over the next few months, assuming that trade conditions don't worsen.

Please contact your regional sales director or manufacturing representatives for any questions or additional information. Our customer service team will provide updated price catalogs in the next few weeks.

Best Regards,

Dave Tanonis
VP Sales and Marketing